



Welcome

FUND GOVERNANCE AND COSTS

NOVEMBER 2025

Presented by the Principal Officer's Office





Agenda

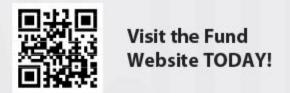
- Governance structures
- Key role players
- Costs deducted from contributions



Agenda

- Costs deducted from assets
- > Why are costs comparisons important?
- **Questions**





Governance Structure

Board of the Fund comprises 13 members:



3 are appointed by the employers



1 is elected by the pensioners



6 are elected by the members



3 are appointed by the Board

The Board is assisted by the Principal Officer and the Principal Officer's office.



The role of the Board

- Trustees must act in the best interest of members, but also protect the rights of all stakeholders.
- They also need to ensure compliance with ALL legislation / regulations.
- They also need to ensure that risks are identified and managed.



The role of the Board

- Despite being appointed by different mechanisms, once a Trustee they do not represent a particular party. All Trustees are equal and represent all members.
- Trustees must meet the Fit and Proper requirements which includes the completion of the FSCA Trustee Toolkit.
- Trustees are responsible for keeping up to date with an regulatory changes.







Jennifer Grefen
Principal Officer



Diana Bent *Deputy Principal Officer*



Principal Officer's Office

Go Benefits employee benefits provide support to the Principal Officer and the Deputy Principal Officer.

This includes the following:

- Ensuring the smooth functioning of the Board
- A service centre to ensure the smooth operation of the Fund
- Regular interactions with the different employers and their HR teams
- Regular member communication sessions





Key Role Players

Administrator

Momentum Retirement Fund Administrators

Auditors

PWC

Actuary

Willis Towers Watson

Investment Consultant

Willis Towers Watson



Service providers

- The Board of Trustees retains the responsibility for all functions. They can outsource functions to service providers but not the responsibility.
- Appointment of appropriate service providers and the ongoing monitoring of service providers is critically important.
- Costs are effectively paid by the members, and cost savings are thus to the benefit of members.



Other costs

- Insured benefits: Sanlam
- Regulator levies: Financial Sector Control Authority and Pension Funds Adjudicator
- Pl and FG insurance: Marsh / Camargue
- Bank charges on Fund accounts administered by Administrator: Nedbank
- Specialist service providers as required: pension lawyers, communication specialists, benefit counselling etc



Costs deducted from monthly contributions

- Currently there is a charge of 0.30% of pensionable salary deducted to cover all expenses.
- The Trustee Board (guided by the Fund's actuary) review this annually to ensure it covers all costs.
- Cost was 0.25% from June 2019 until September 2025.



Allocation To Retirement Savings

Members can select either:



2% of contribution allocated to the cost of insured risk benefits



4% of contribution allocated to the cost of insured risk benefits

Depending on the option selected the NET contribution to retirement savings is either 19.70% or 21.70%.

The industry average of **12.80%**.



Investment Strategy

- There are 4 investment portfolios which are specifically created for NTRF members.
- These are based on the recommendations of the investment consultants, Willis Towers Watson.
- Asset size enables fees to be kept low and performance has been excellent.
- These are multi manager and multi asset class portfolios





Investment Returns on NTRF Portfolios

The table indicates the long-term investment performance since inception, up until 30 September 2025 (19 years and 9 months):

NTRF portfolio	Annualised net return
Long term capital portfolio	11.7% pa
Stable portfolio	10.1% pa
Money market portfolio	8.2% pa

Inflation over the 19 years and 9 months: 5.5%pa



Investment portfolio costs

Base portfolio fees: This is the fee charged by the asset manager for assets invested in the selected portfolio

Platform fee: This could be a fee levied by a multi manager (if the portfolio has building blocks or an administrator). For NTRF portfolios these are included in the base fee.

Portfolio expenses: Certain other costs, such as custody charges, are levied against the portfolio over and above the quoted fees

Trading costs: The stockbroking costs, STT on some trades and bank charges are levied against the portfolio over and above the quoted fees





NTRF Portfolio costs

Total Investment Charge + Expected Performance Fees





NTRF Investment portfolio costs

These costs are about 30% to 40% of the charge the members would typically pay as a retail investor.

They are also lower than the fees paid in most commercial umbrella Funds

Note that the 0.30% of contributions equates to 13bps of the asset value (for comparisons where umbrella funds recover costs via asset fees).





Insured Benefits: Death And Medical Disability Before Retirement

Age Band (age next birthday)	Option 1: 2% cover Multiple of pensionable salary	Option 2: 4% cover Multiple of pensionable salary
18 - 25	9.30	16.00
26 - 35	9.15	15.65
36 - 40	7.50	12.85
41 - 45	6.70	11.20
46 - 50	5.60	9.20
51 - 55	4.45	7.30
56 - 60	3.20	5.35
61 - 65	2.25	3.65



Post Retirement Costs

Pensioners need to consider the following costs:

- Investment fees that is the fees (TER and TIC) as per previous slides
- For Life annuitants they also need to consider any built in charges for risk
- Administration and platform fees
- Advice fees / commission



Other Costs

Administrative charges can be levied for certain events:

- Processing a divorce order payment
- Registering a home loan this is capitalised by the Bank
- Death in service payments tracing or paternity cost could be levied and deducted from the benefit
- If benefit not paid for 24 months (unclaimed benefits), tracing cost can be deducted



Member Communication

- Fund website: <u>www.ntrf.co.za</u>
- Monthly Investment Fund Fact sheets published on Fund website
- Online Member Portal (secure website): https://mra.momentum.co.za/
- Newsletters and articles published on Fund website
- Online Member Retirement Planning Tool coming soon
- Annual Member Benefit Statements & monthly member values (available on Member Portal)
- Online Retirement Seminars
- The Benefit Counsellor Email: <u>info@benefitcounsellor.com_or</u> you can log onto the <u>www.ntrf.co.za</u> and request for virtual counselling with The Benefit Counsellor



Fund Contact Information

Member Website: www.ntrf.co.za

OFFICE OF THE PRINCIPAL OFFICER (Management of the Fund) Contact the Principal Officer for all escalations of queries				
Physical address	Telephone	Email		
Building 2 Country Club Estate Woodlands Drive Woodmead	011 258 8825	info@gobenefits.co.za		

ADMINISTRATOR (Administrative matters) Contact the Fund Administrator for all investment and claim queries and other admin-related queries				
Physical address	Telephone	Email		
Fund Retirement Administrators The Marc 129 Rivonia Rd Sandown Sandton	0860 000 071	NTRF@momentum.co.za		





Questions